Date: 27ᵗʰ December, 2021

MINUTES OF THE PRE-PROPOSAL MEETING IN RESPECT OF HIRING OF HIRING OF CONSULTANCY FIRM(S) FOR PROVISION OF TRAINING SERVICES FOR EMPLOYABLE DIGITAL SKILLS

The meeting was held on dated: December 27ᵗʰ, 2021 at 03:00 PM in the office of KPITB Peshawar.

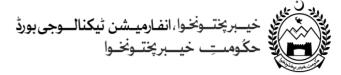The following committee members attended the meeting:

1. Muhammad Munaim, Director Finance & Accounts KPITB — Member
2. Mr. Imran Khan, Deputy Director Admin & Procurement (Nominated on behalf of Director Operations), KPITB — Member
3. Shakir Ullah, Director Technical, KPITB — Member
4. Muhammad Shoaib, Project Manager YEP — Co-opted Member

The following committee member didn't attend the meeting:

1. Mr. Kamran Shah, Deputy Director- Internal Audit, KPITB — Observer

The following bidders participated in the meeting.

1. Representative of Corvit Networks Pvt Ltd
2. Representative of Tech Valley Pvt Ltd
3. Representative of CECOS University
4. Representative of IMSciences, Peshawar
5. Representative of Capital Technologies Pvt Ltd
6. Representative of Aptech Media
7. Representative of Cyber Vision — (Participated via Google Meet)
8. Representative of Genese Solutions — (Participated via Google Meet)
9. Representative of Netsol Technologies — (Participated via Google Meet)
10. Representative of WQ Softwares — (Participated via Google Meet)
11. Representative of Extreme Commerce — (Participated via Google Meet)
12. Representative of ECI Pvt Limited — (Participated via Google Meet)

The Director Finance & Accounts welcomed all the participants and gave a brief background on the scope of the subject consultancy. Consequently, all the participated bidders also gave a brief intro of their respective firms and some queries were made by the bidders which were heard by the committee and were accordingly responded to for further clarification. The queries asked by the participants are as followed:

S No.	Queries of Bidders	Response of Committee
1.	If a bidder intends to apply for more than one package, does he need to apply separately?	Yes, separate proposals shall be submitted for each package.
2.	The KPIs mentioned on page 27 of the RFP may be elaborated for further clarification?	KPI 01: In each package, the consultant shall successfully train at least 70% of the total trainees which shall include at least 75 % attendance and passing of final assessment test. KPI 02: The trainees shall be trained in such a manner that it shall cover all the 07 divisions of KP. The minimum numbers have been defined in the KPIs.

		KPI 03: The consultant shall ensure that the trainees shall start earning against the percentages mentioned in the RFP KPI 04: In each package, the consultant shall ensure to train at least 15% of female trainees.
3.	Who will arrange the venue for the training?	The consultant shall provide end to end services to the KPITB and all such arrangements including equipped venue/labs etc. shall be the responsibility of the consultant. The consultant may engage universities for offering their computer labs for the trainings.
4.	Who will provide the curriculum of training?	Preparation of curriculum shall be the responsibility of the consultant and shall be reviewed and approved by the KPITB.
5.	The details of the desired certificate may be shared?	The Committee agreed and apprised that the details of certifications in respect of each package shall be shared on the website of KPITB.

At the end of the meeting, the Procurement Committee emphasized that all the submitted bids shall be properly bind along with a complete table of content and page indexing. Loose bids shall not be accepted therefore the bidders shall observe due care in this regard.

The Courses and Certification detail is attached as **Annexure-A** that may be considered in YEP.

The meeting ended with a vote of thanks.

Signatures:

_____   _____
Director Finance & Accounts   D.D Admin & Procurement

_____   _____
Director Technical, KPITB   Project Manager, YEP

Approved By:

_____
Managing Director, KPITB

KHYBER PAKHTUNKHWA
INFORMATION TECHNOLOGY BOARD
KPITB Government of Khyber Pakhtunkhwa

خیـــبرپختـــونخوا، انفـارمیـشن ٹیکنالـــوجی بورڈ
حکُومتِ خیـــبرپختـــونخوا

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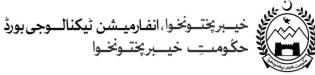
Date: 27th December, 2021

Digital Skills and Certifications

Given below is the list of various digital skills courses and certifications that can be considered for the KPYEP.

Major Digital Skill Tracks	Digital Skills under the Major Tracks	Global Certifications

E-Commerce	• Shopify/Daraz/Amazon
	  o Drop shipping
	  o Product Hunting
	  o Virtual Assistant
		N/A

AI and Machine Learning	The courses can be selected as per the certification programs to be offered; however, the following are some of the main courses that can be considered in accordance with the certifications; • Artificial Intelligence • Deep Learning • Machine Learning • Natural Language Processing • Neural Networks • Computer Vision • TensorFlow	• IBM AI Engineering Professional Certificate • IBM Applied AI Professional Certificate • AWS Certified Machine Learning – Specialty • Google Certified Professional Machine Learning Engineer • Microsoft Certified: Azure AI Engineer Associate
Computer Networking	The courses can be selected as per the certification programs to be offered; however, the following are some of the main courses that can be considered in accordance with the certifications; • Cisco Network Associate • Cisco Network Professional • Huawei Network Associate • Huawei Routing & Switching • Azure Network Engineer Associate • Microsoft Solutions Associate • Microsoft Solutions Expert	• Cisco Certified Network Associate (CCNA • Cisco Certified Network Professional (CCNP) • Huawei Certified Network Associate (HCNA) • HCIE-Routing & Switching Certification • Microsoft Certified: Azure Network Engineer Associate • Microsoft Certified Solutions Associate (MCSA) • Microsoft Certified Solutions Expert (MCSE)
Cloud Computing	The courses can be selected as per the certification programs to be offered; however, the following are some of the main courses that can be considered in accordance with the certifications; • Solutions Architect • Solutions Developer • DevOps • SysOps	• AWS Certified Cloud Practitioner • AWS Certified Developer – Associate • AWS Certified SysOps Administrator – Associate • AWS Certified Solutions Architect – Associate • AWS Certified DevOps Engineer – Professional • AWS Certified Solutions Architect – Professional • Google Professional Cloud Architect • Google Professional Cloud Developer

		• Google Professional Cloud DevOps Engineer • Google Associate Cloud Engineer
Foundation Level Digital Skills	• Web Development o WordPress Design and Development o HTML, CSS, JavaScript, PHP • Graphics Design o Branding o UI/UX o Visual Communication • Animation o 2D Animation o 3D Animation • Digital Marketing o Social Media Marketing o Search Engine Marketing	N/A
Advance Coding	• Full Stack Development • Game Development	IGDA for Game Development Relevant Certification (Full Stack)